Investor Deck

Media. Production. Scale.

Private access to operator-led companies. Confidential — for professional and accredited investors only.

THE FIRM

An operator-led investment partnership.

Bukvic Media GmbH builds, backs and scales category-defining companies. Founded and led by Robert R. Bukvić, the partnership combines founder experience with institutional discipline — concentrated positions, long holding periods, and active involvement where it matters.

€280M+	35+	7	3.4×
DEPLOYED CAPITAL	COMPANIES BUILT & BACKED	REALISED EXITS	NET DPI, MATURE FUNDS

INVESTMENT THESIS

Concentration over diversification.

- Conviction positions: 8–12 companies per vintage, sized to matter. We would rather own 5% of an outlier than 0.3% of forty names.
- Operator access: we invest where our network, media reach and operating experience change the outcome — not where we are one cheque among many.
- Category creation: businesses that define a new category tend to compound faster and exit higher than businesses that compete inside an existing one.
- Downside discipline: structured entries, clear governance rights, and a written exit hypothesis before capital is committed.

SECTOR FOCUS

Where we allocate.

Media & Content

Studios, IP, creator economy and distribution platforms with durable audience assets.

Digital Infrastructure

Data, cloud and workflow layers that other businesses are forced to build on.

Consumer Platforms

Brand-led marketplaces and subscription models with repeat behaviour.

Applied AI

Vertical AI where proprietary data and distribution — not models — form the moat.

PropTech & Workspace

Operating-heavy real assets with software margins.

Fintech & Insurance

Regulated compounders with structural switching costs.

TRACK RECORD

Selected outcomes.

COMPANY	SECTOR	OUTCOME	NOTE
wefox	Insurtech	Series A → $4.5bn valuation	Global insurance platform, 2m+ customers
Lingoda	EdTech	Seed → €200m+ revenue run-rate	Category leader in live online language learning
Exasol	Data	Growth → Frankfurt IPO	High-performance analytics database
simplesurance	Insurance	Seed → Allianz acquisition	Embedded insurance at point of sale
Flash Coffee	Consumer	Seed → 250 stores across Asia	Tech-enabled coffee retail at scale
GuestReady	PropTech	Seed → 4,000+ properties	Global short-stay management platform

STRUCTURE & TERMS

Aligned by design.

VEHICLE

German GmbH & Co. KG / SPV per transaction

MINIMUM TICKET

€100,000 (SPV) · €500,000 (vintage)

MANAGEMENT FEE

1.5% p.a. on invested capital

CARRIED INTEREST

20% over an 8% preferred return, whole-of-fund

GP COMMITMENT

Minimum 3% of every vehicle, in cash

TERM

7 years + 2 × 1-year extensions

REPORTING

Quarterly NAV, TVPI, DPI, IRR · audited annuals

CUSTODY

Segregated accounts, independent administrator

GOVERNANCE & REPORTING

Institutional rigour, privately run.

— Quarterly investor update: NAV bridge, TVPI / DPI / RVPI / net IRR, per-holding commentary, and a candid watchlist.

— Independent fund administration and annual audit by a Big Four affiliate; capital accounts reconciled monthly.

— Investment committee of three; unanimous approval required for new positions and for any follow-on above 1.5× initial cost.

— Conflicts register, related-party disclosure and a written valuation policy applied consistently (IPEV guidelines).

— Investor portal with document vault, capital calls, distributions and tax reporting.

ONBOARDING

From introduction to allocation.

01

Introduction

1 WEEK

Partner call to align on objectives, horizon and ticket.

02

Verification

1–2 WEEKS

KYC / AML, accreditation and source-of-funds review.

03

Access

IMMEDIATE

Data room, pipeline memos and quarterly reporting.

04

Allocation

2–4 WEEKS

Subscription, capital call and position confirmation.

05

Partnership

ONGOING

Quarterly updates, annual meeting, co-invest rights.

NEXT STEP

Request access.

Allocations are made by invitation. If the thesis and structure fit your mandate, a partner will respond within five working days.

service@bukvic.de

bukvic.de/contact

Bukvic Media GmbH · Mohrunger Allee 5b · 14055 Berlin · HRB 121874 B